

AUSTIN BUSINESS JOURNAL

THE LIST

Compiled by Patricia Rogers
512-494-2527
progers@bizjournals.com

FAST 50 - UNDER \$10M

RANKED BY COMPOUND ANNUAL GROWTH RATE

Rank	Business name Website	Address	Compound AGR 2016-18	Revenue Growth 2016-18	Revenue: 2016	Revenue: 2017	Revenue: 2018	Firm industry	Top local executive
1	Sedera Health sedera.com	7171 Southwest Pkwy. Bldg. 3-350 Austin 78748	203%	818%	\$610,000	\$1.7M	\$5.6M	Health care	Jamie Lagarde, CEO
2	Restore Hyper Wellness + Cryotherapy restorecryotherapy.com	608 W. Monroe St. Bldg. A & B Austin 78704	156%	555%	\$784,442	\$2.54M	\$5.14M	Health, wellness and fitness	Jim Donnelly, CEO
3	AlertMedia alertmedia.com	901 S. MoPac Expwy. Bldg. 3-400 Austin 78746	120%	383%	\$1.01M	\$2.23M	\$4.9M	Software	Brian Cruver, CEO
4	SupportNinja supportninja.com	503 Neches St Austin 78701	116%	367%	\$954,847	\$2.51M	\$4.46M	Outsourced back-office support	Cody McLain, Owner
5	Ark Financial arkfinancial.com	3520 Executive Center Dr. #124 Austin 78731	115%	363%	\$639,109	\$1.09M	\$2.96M	Financial consulting	Jeffery Socha, CEO/Managing partner
6	Projectmanager.com ProjectManager.com	3721 Executive Center Dr. #200 Austin 78731	97%	286%	\$1.28M	\$1.59M	\$4.93M	IT software	Jason Westland, CEO
7	The Agency Texas Inc. theagencytexas.com	7427 N. Lamar Blvd. Austin 78752	92%	268%	\$1.54M	\$1.88M	\$5.66M	Residential real estate	Justin Sheppard Thomas Brown, Partners
8	Civiltude Engineers and Planners civiltude.com	1210 Rosewood Ave. Austin 78702	57%	146%	\$1.3M	\$1.71M	\$3.19M	Civil engineering	Fayez Kazi, President/Founder
9	Praxent praxent.com	4330 Gaines Ranch Loop #230 Austin 78735	55%	139%	\$3.47M	\$5.17M	\$8.3M	Software	Tim Hamilton, Founder/CEO
10	Total Pro Flooring LLC totalproflooring.com	13216 Pond Springs Rd. Ste. B Austin 78729	51%	129%	\$1.56M	\$2.48M	\$3.56M	Flooring	Chad Allen Tafs Sr., President
11	LawnPop lawnpop.com	4202 Spicewood Springs Rd. #112 Austin 78759	46%	113%	\$531,793	\$1.08M	\$1.13M	Artificial turf design/build	Tanner Shepard, President/Founder
12	Einstein Moving Co. LLC einsteinmoving.com	9200 Brown Ln. Ste. A Austin 78754	46%	112%	\$2.99M	\$4.53M	\$6.35M	Household goods moving	Cameron Brown Paul Morin, Owners
13	Austin Detours LLC austindetours.com	3201 Manchaca Rd. Austin 78704	40%	96%	\$1.12M	\$1.51M	\$2.2M	Leisure, travel & tourism	Elizabeth Alderson, Owner
14	iTexico LLC itexico.com	4807 Spicewood Springs Rd. Bldg. 2-425 Austin 78759	36%	85%	\$5.27M	\$6.36M	\$9.77M	IT services; software	Anurag Kumar, CEO
15	Integrus Marketing integrusmarketing.com	504 W. 38th St. Austin 78705	35%	84%	\$1.17M	\$1.68M	\$2.15M	Marketing and advertising	Josiah Sternfeld, Founder, President
16	Touchdown PR touchdownpr.com	7600 Burnet Rd. #270 Austin 78757	35%	83%	\$888,018	\$1.43M	\$1.63M	Enterprise technology PR	Emily Gallagher, EVP ¹
17	Vandelay Education vandelayeducation.com	1335 E. Whitestone Blvd. Ste. W-100 Cedar Park 78613	33%	78%	\$5.34M	\$7.31M	\$9.48M	Education management	Sam Gilkey, CEO
18	David Brodsky Properties dbrodskyproperties.com	2312 Western Trails Blvd. Ste. D-404 Austin 78745	32%	74%	\$861,845	\$933,574	\$1.5M	Residential real estate	David Brodsky, CEO
19	Threshold Agency LLC thresholdagency.com	3809 S. Second St. Ste. C-300 Austin 78704	32%	74%	\$4.14M	\$5.64M	\$7.21M	Real estate marketing agency	Billy Wilkinson, CEO
20	Bilt Rite Scaffold biltritescaffold.com	12126 B. Roxie Dr. Austin 78729	31%	72%	\$4.36M	\$6.8M	\$7.51M	Aerial solutions and access industry	Chris Kelley, CEO
21	RunLab RunLab.us	410 Pressler Austin 78757	31%	71%	\$591,995	\$635,700	\$1.01M	Health, wellness and fitness	Kimberly Davis, CEO
22	Mediasmack mediasmack.com	700 Lavaca St. #1400 Austin 78701	29%	67%	\$1.7M	\$2.14M	\$2.85M	Marketing and advertising	Zach Thompson, CEO
23	Effective Spend effectivespend.com	611 S Congress Ave. #505 Austin 78704	28%	65%	\$2.09M	\$2.41M	\$3.45M	Digital marketing	Brian Wulfe, Founder/CEO
24	Sunsational Solutions sunsationalsolutions.com	7801 N. Lamar Blvd. Ste. C-63 Austin 78752	28%	63%	\$994,815	\$1.29M	\$1.63M	Window film	Lori Lacy, Partner
25	Capstone Title capstonetitletx.com	901 S. MoPac Expy. Bldg. II-150 Austin 78746	25%	57%	\$1.94M	\$2.4M	\$3.04M	Title insurance/Real estate	Brad Compere, CEO

¹ Touchdown PR: James Carter, CEO is based in the United Kingdom.

CLOSER LOOK

\$109.6M

Combined revenue for Fast 50 listmakers in the less-than \$10M category for 2019. By comparison, last year's Fast 50 in this category had \$119.7M combined revenue.

Re-rank by total employees in 2018

COMPANY	STAFF
SupportNinja	385
Vandelay Education	278
iTexico	238
Einstein Moving Co.	100
AlertMedia	74
Touchdown PR	53
Bilt Rite Scaffold	52
The Agency Texas Inc.	50
Praxent	36
Effective Spend	36

ABOUT THE LIST

Source: To be eligible for this list, companies must be headquartered in the Austin area with annual revenue of at least \$500,000 in 2016. Information supplied by each company via a nomination process. Select financial data reviewed by the accounting firm of Maxwell Locke & Ritter.

Beyond the top 25:

Subscribers can view additional data online at austinbusinessjournal.com

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